



INTERNATIONAL ELECTRIC VEHICLE SYMPOSIUM & EXHIBITION



PED+ELEC
Pedal Electric

What is Ped-elec?

- Non-polluting lightweight Velomobile EV
- Efficient Pedal-Electric Hybrid
- Operating in a 'dockless' shared usage system
- A comfortable, accessible mobility alternative
- Designed for our evolving urban environments



PEDAL/HUMAN
HYBRID
ELECTRIC



Transport Emissions

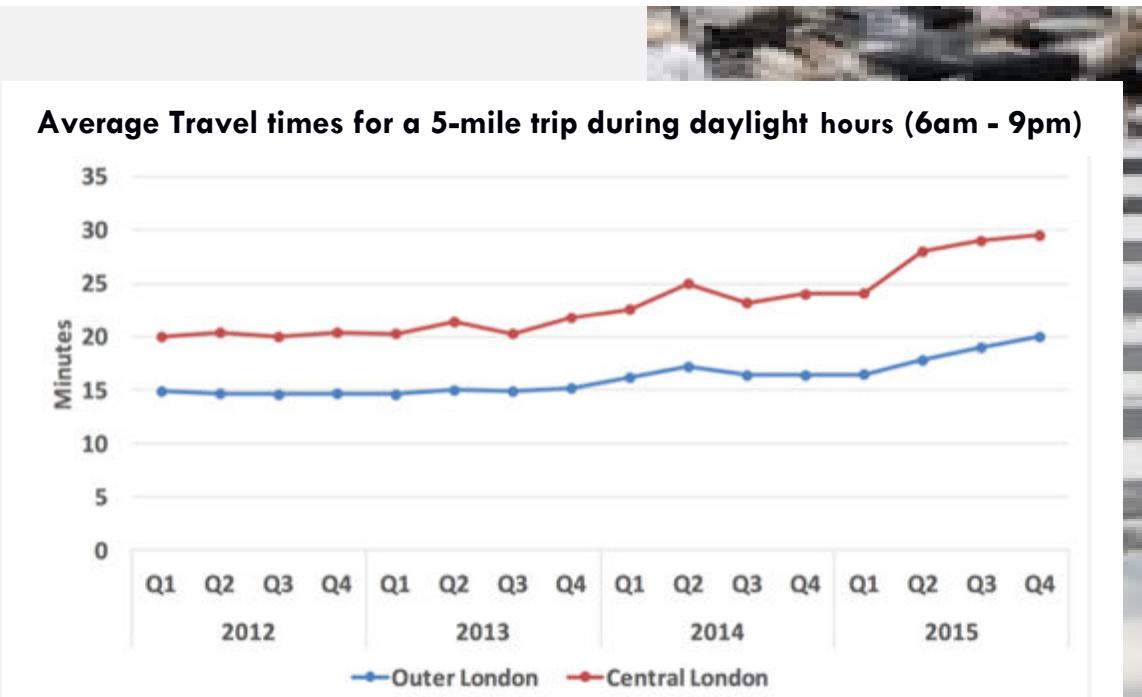
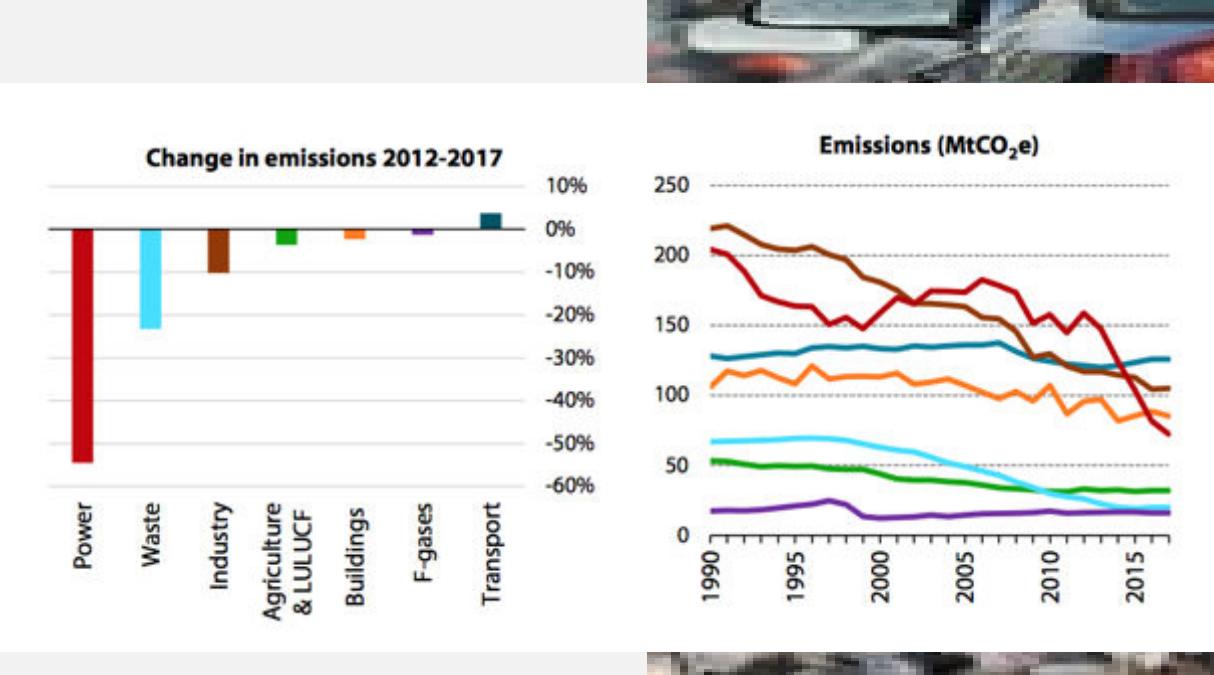
- Rising in UK and across Europe
- Behind other sectors
- Now largest emitting sector

Urbanisation & Congestion

- Increasing urban populations
- Increased strain on existing transport infrastructure (roads, trains)

Energy Independence

- Potential energy 'black hole'
- Increase in energy demands from EV's



How are cities responding?

'Green' initiatives to reduce pollution and congestion...

- Increasing pedestrian/cyclist priority & investment
- Low emission zones/charges – (ULEZ started this week)
- Car-less zones (Madrid, Copenhagen, Oslo...)
- Diesel bans (Athens, Paris, Madrid, Germany...)
- Outright banning of CE car sales (2040 in UK)



Noticeable trends...

- Driving licenses decreasing (17-21 yrs)
- Cost of city car ownership increasing
- Emergence of 'sharing' culture (MaaS)

Cycling & EV limitations...

- Bicycles – ill equipped to replace functional and comfort capacity of cars.
- EV's — Energy inefficient, large footprint.

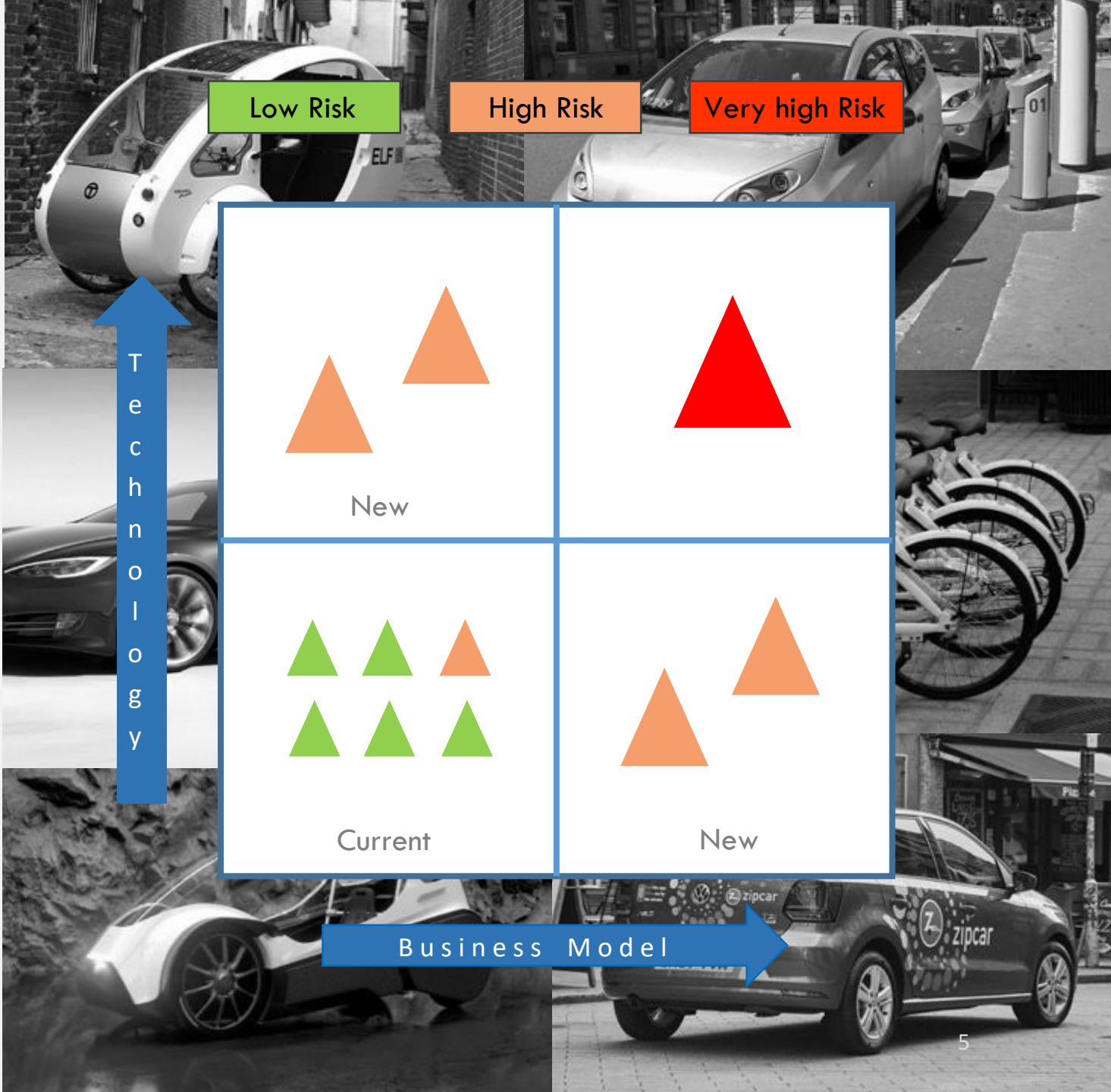


Why are velomobiles an opportunity?

- Bridge gap to car (UX, functionality)
- Energy efficient – (compared to EV's)
- Space efficient – 200% System capacity increase to that of a car or EV.
- Zero emissions at the point of use.
- Safety & protection (compared to bicycle)
- Access to both cycling and road infrastructure

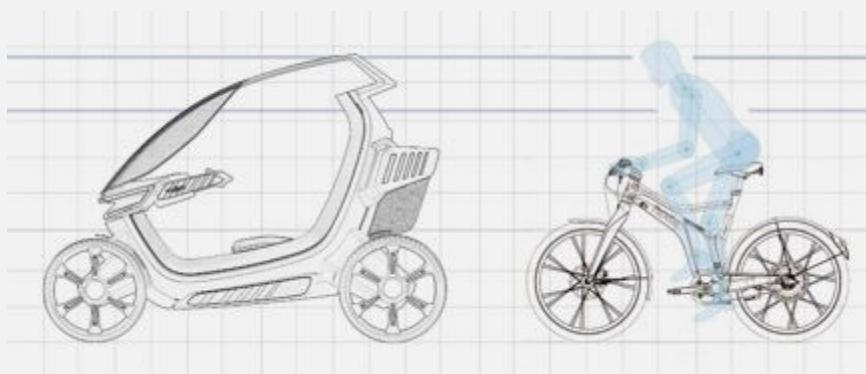
Why haven't they been successful?

- Cost-function stand off (private ownership)
- Unusual UX and unfamiliar form, experience
- None have been brought to market in the right capacity.
- System hasn't suited them yet...



Vehicle Concept

- Technology change -
- **Hybrid Powertrain** (efficient)
- **'Factor Four'** (efficiency)
- **Connectivity** (network)
- Bridge gap to car (UX, functionality)
- Smaller, lighter, more efficient
- Designed for purpose in 'shared network'
- Integrates into both road and cycling infrastructure



Mobility Concept



Value Chain Concept

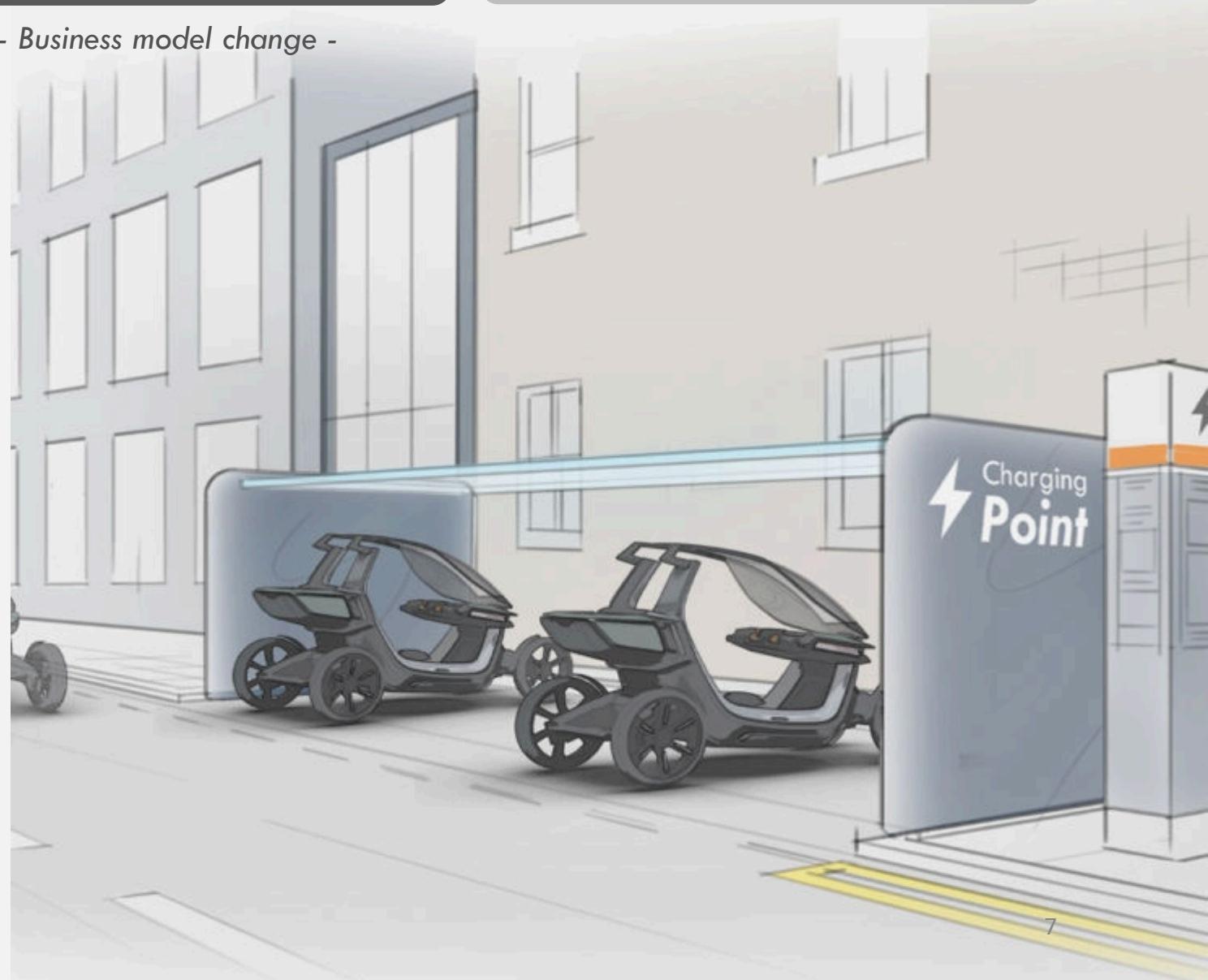
Vehicle Concept

- **Capacity Increase** (congestion)
- **Air Quality** (environment)
- **Societal Benefits** (health)
- Improve environment by removing pollutants from transport
- Greater user engagement through 'dockless' rental model.
- Accessible, clean and healthy transport.



Mobility Concept

- *Business model change* -



Value Chain Concept

Vehicle Concept

- **Remanufacture** (recycling)
- **Flexible** (scalability)
- **Shared usage** (retail)
- Focus on managing Cost
- Integrated manufacturing/retailing model
- Flexibility in production volumes - closer alignment to market requirements and higher value product.
- Greater localisation leading to local employment opportunities



Mobility Concept



Value Chain Concept

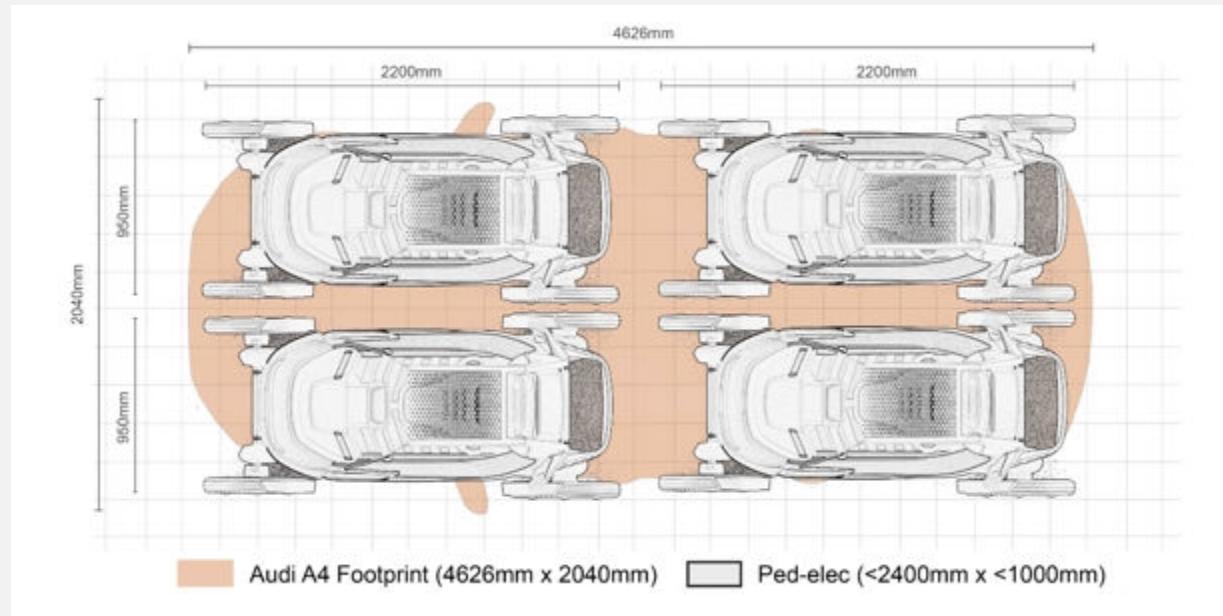


Summary - What we want to achieve

- Step change in Urban mobility
- Eradicate cities urban Emissions
- Drive system transformation.
- Create genuine competitor to cars in urban environments

How?

- Development of an efficient vehicle concept.
- Responsive to user - delivering functionality.
- Develop a business model that manages cost across whole value chain.



Next Step.....

- Development & realisation of full size prototype





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Thank you for listening

Let me know if you have any questions...

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Or visit us on the SMMT/UK Pavilion

Green House Gas (GHG) emissions, urban pollution and congestion, and a dependency on fossil fuels are key problems associated with our current mobility choices. These choices are, in turn, associated with the established practices of a given system. Hence, to change our mobility choices requires system change.



A given mobility system, or regime, depends on inter-relationships between the various components. However, as opposed to creating a dynamic system, whereby change at component level can reorganise the system, these inter-relationships have the opposite effect and create resistance to change.